



TRADOCs
Electronic Documents



TRADOCs Trade Services Utility (TSU) Solution

Connecting Global Supply Chains



GOLD 2008

Ready
Trade Services Utility

dyson

001 Acknowledgment

024 ActionReminder

002 ActivityReport

003 ActivityReportRequest

004 ActivityReportSetUpRequest

005 AmendmentAcceptance

006 AmendmentAcceptanceNotification

007 AmendmentRejection

008 AmendmentRejectionNotification

009 BaselineAmendmentRequest

010 BaselineMatchReport

012 BaselineReSubmission

011 BaselineReport

013 DataSetMatchReport

014 DataSetSubmission

015 DeltaReport

016 ErrorReport

017 ForwardDataSetSubmissionReport

018 FullPushThroughReport

019 InitialBaselineSubmission

020 MisMatchAcceptance

021 MisMatchAcceptanceNotification

022 MisMatchRejection

023 MisMatchRejectionNotification

025 StatusChangeNotification

026 StatusChangeRequest

027 StatusChangeRequestAcceptance

028 StatusChangeRequestNotification

Saitek

029 StatusChangeRequestRejection

030 StatusChangeRequestRejectionNotification

031 StatusExtensionAcceptance

032 StatusExtensionNotification

033 StatusExtensionRejection

034 StatusExtensionRejectionNotification

035 StatusExtensionRequest

036 StatusExtensionRequestNotification

037 StatusReport

038 StatusReportRequest

039 StatusReportRequest

040 TimeoutNotification

041 TransactionReport

042 TransactionReportRequest

User growth

The image shows a screenshot of the Tradocs website homepage. At the top, there is a navigation bar with the Tradocs logo and links for 'Home & Overview', 'About Us', 'Product Information', and 'Register Now'. Below the navigation bar, there is a main content area with several sections:

- A GLOBAL SOLUTION:** A banner with a world map and the text "A GLOBAL SOLUTION".
- "PAY AS YOU GO" WEB-BASED GLOBAL TRADING, FAST, FLEXIBLE, SECURE:** A large banner with a background image of a server rack.
- The perfect solution:** A text-based section stating "Tradocs offers the perfect solution for all sorts of business transactions. For example, you can directly benefit from your market sector from..."
- WELCOME TO TRADOC'S:** A section with the text "Tradocs is a global trading system that enables businesses to trade electronically by quickly exchanging documents, such as purchase orders and invoices, securely over the Internet. Registration is free and documents are sent as a pay-as-you-go basis, thereby, immediately reducing document transfer and accountancy costs." Below this, it says "Founded in 2002 in the UK, Tradocs is already delivering its systems to a range of high profile clients encompassing the retail, logistics and building sector."
- INTEGRATION:** A section with the text "INTEGRATION INTEGRATES WITH YOUR EXISTING SYSTEMS. READ MORE."
- TIME DISCOUNT:** A section with the text "SEND MANY DOCUMENTS YOU MAY BE ELIGIBLE. READ MORE."
- SIBOS 2006:** A banner for the "SIBOS 2006 2006 Sydney 9-13 October" event.

On the left side, there is a 'Quick links' section with links for 'Home', 'About Us', 'Product Information', and 'Register Now'. On the right side, there is a 'Site map' and 'log out' link.

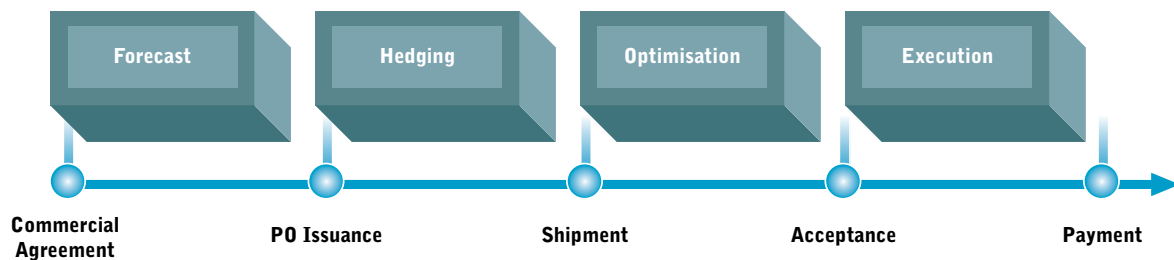
Enhance your profitability with SWIFTNet TSU and Tradocs

SWIFTNet TSU and Tradocs enables banks to offer a comprehensive suite of supply chain products and open up new revenue streams.

The move away from open account will mean supply chain information will become more and more critical in enabling trade finance offerings from banks.

Supply Chain Visibility

SWIFTNet TSU and Tradocs gives banks visibility of the physical supply chain allowing the bank to offer a range of risk mitigation, treasury and financing products. In order to mitigate risk, the bank needs to know the whereabouts and integrity of individual units rather than simply where large shipments are in transit.



Reduce your risk and increase the reward with better supply chain visibility.

- Improved forecasting
- Foreign exchange hedging strategy
- Optimised liquidity management
- Leverage reduced risk profile to deliver better pricing for financing
- Accurate and timely execution

Risk Mitigation

Using the SWIFTNet TSU push through functionality will allow banks to mitigate the risks involved in regional trade finance. This collaborative approach allows the risk of trade finance to be shared with smaller regional banks by exchanging and comparing corporate supply chain information using Tradocs and SWIFTNet TSU. This ability to compare information reduces the uncertainty involved in the traditional flow of supply chain documents.

Vendor Finance

With supply chain visibility banks can also offer trade finance at more competitive rates because they have the comfort of knowing that the information from one side has been agreed and matched from the other side.

The SWIFTNet TSU can support vendor trade finance offerings at various stages in the physical supply chain process. This allows trade finance offerings to be made earlier in the trade cycle.

Reduced Cost to Serve

By automating the overhead involved in collecting and retrieving your customer's trade data, SWIFTNet TSU and Tradocs allows your trade finance unit to reduce the cost to serve customers and their trade partners.

With the Tradocs white label solution major banks can offer branded trade finance solutions to their banking partners and corporate customers. Smaller partners can then leverage the expertise and technology put in place by their larger partners.

Insourcing

With the SWIFTNet TSU and Tradocs solution linking banks to their customers supply chain information the opportunity opens up to provide insourced accounts payable and receivable capabilities as well as growing the existing trade finance offerings.

Trade Services Utility (TSU)

The accelerating migration to open account trading for international corporate transactions risks leaving banks and financial institutions with only low margin business at the end of the supply chain and increasing risk through loss of visibility of trade data.

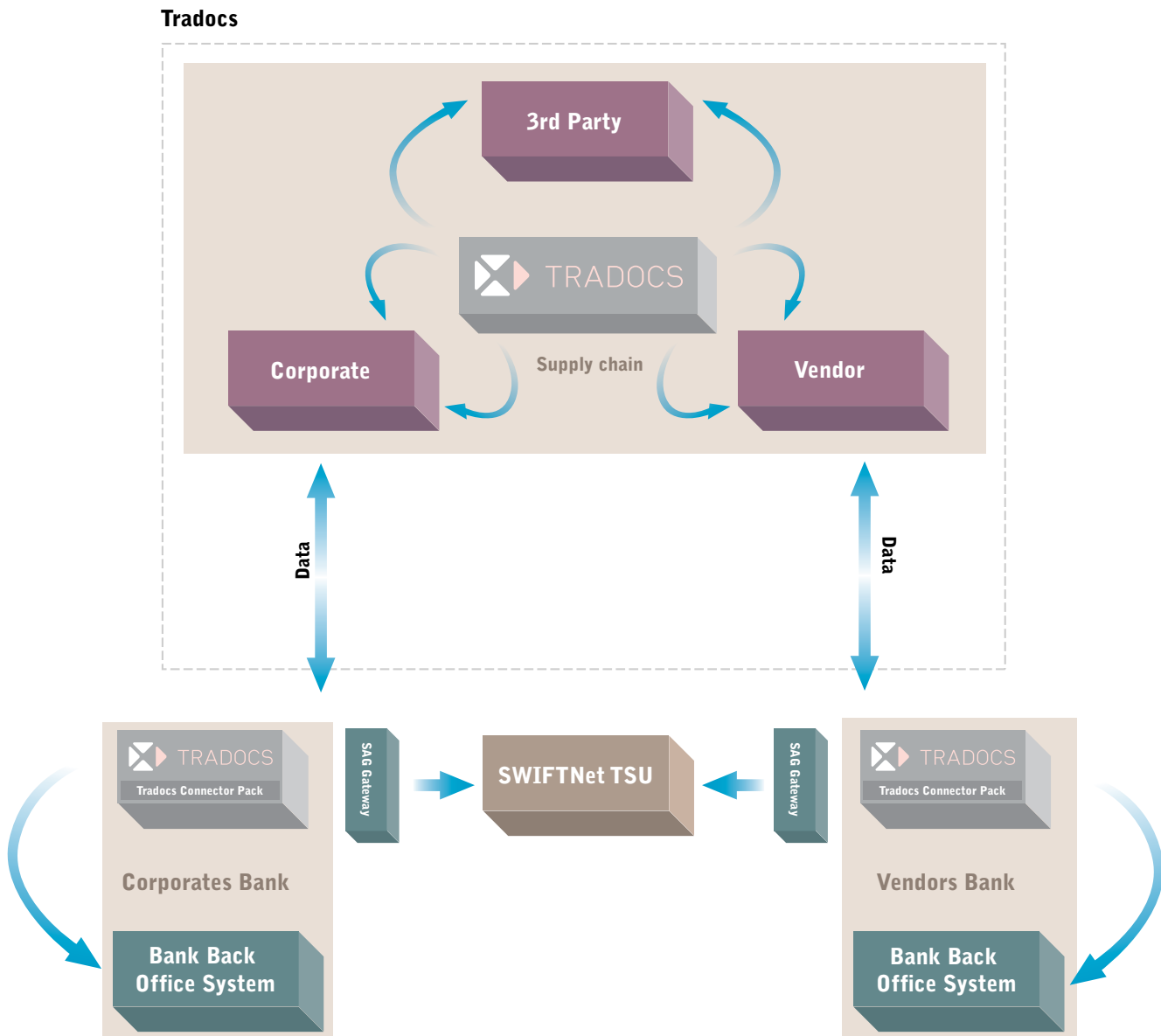
The SWIFTNet TSU, is a collaborative centralised matching utility which allows banks and financial services institutions to continue to be a key part of the customers' financial supply chain.

The SWIFTNet TSU will provide an interbank matching infrastructure to support banks' provision of new/ enhanced services such as financing, risk mitigation and information services by a Financial Institution to its corporate customers.

SWIFTNet TSU is an industry neutral solution. This reduces corporates traditional resistance to single bank proprietary solutions.

To enable financial supply chain services using SWIFTNet TSU, links will need to be established to the flow of global trade information from corporates, vendors, inspection agents, logistics providers and other 3rd parties.

Tradocs provides a turnkey solution to connect all parties in the supply chain and enable the exchange of supply chain information.

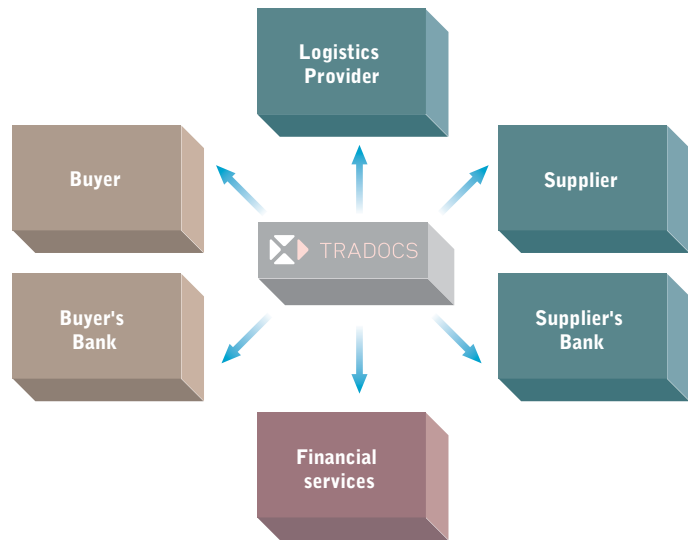


Tradocs

Tradocs is a global system that enables businesses to trade electronically by exchanging documents- such as purchase orders, invoices and many other document types - quickly and securely over the Internet. Tradocs is fully integrated to SWIFTNet TSU. Tradocs enables Corporates, Suppliers and 3rd party intermediaries to exchange information.

Tradocs Benefits

- Fully Integrated with SWIFTNet TSU.
- Secure global solution for all types of customer.
- 24x7 Global Support.
- Supports multiple data standards.
- Links financial institutions with customer supply chain.
- Packaged solution for rapid implementation.
- Tradocs managed implementation via connection centres.
- Low cost solution.
- Tradocs enables standard workflows to allow you to manage communications between your back office systems and the SWIFTNet TSU.



White label solution:

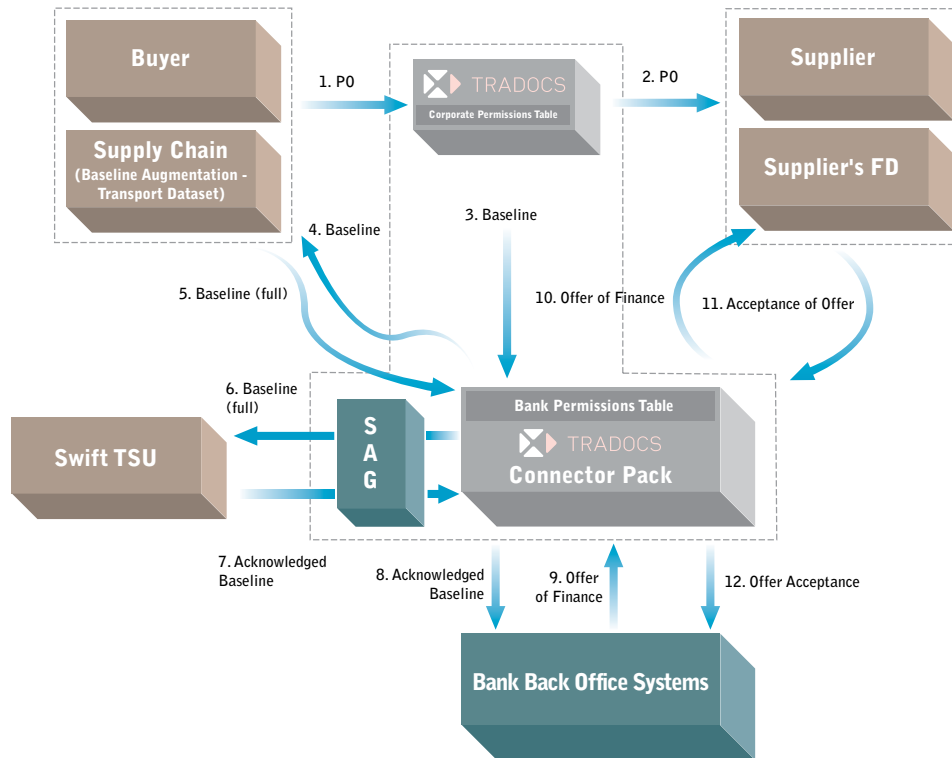


A packaged solution for corporates offers rapid roll-out and integration into back office Systems.

Dedicated Web Portals are used to manage and inform suppliers of roll-out.

Solution Overview

Tradocs enables banks to exchange global trade information with corporates. This allows the bank to leverage the SWIFTNet Trade Services Utility (TSU) and to again become a key part of the customers' financial supply chain. The Tradocs solution caters for a financial institutions' strict regulatory and security needs. Tradocs supports the SWIFTNet TSU lodge model and push through model



Tradocs offers a turnkey solution for banks

1. Tradocs white label electronic document system

Enables banks to offer a branded electronic documents solution to corporates and other 3rd parties.

2. Connect corporates, vendors and others

Tradocs enables the exchange of trade information between corporates, vendors and other 3rd parties, providing the information needed for banks to continue to be a key part of the customers financial supply chain Via TSU.

3. TSU connector pack

Tradocs TSU connector pack manages the communications and transfer of data to and from the SWIFTNet TSU solution.

4. Marketing and sales toolkit

A branded marketing and sales toolkit enables a bank to sell the Tradocs TSU solution to partner banks and corporate customers.

5. Roll out by dedicated connexion centres

Tradocs connexion centres provide a comprehensive range of implementation services including integration, rollout and support.



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